Market Conduct Annual Statement Scorecard

| Year 2021 | Select a Maryland | ect a State ryland | | | Select a Line of Business Annuity - Individual Fixed | | | | | | | | | Click here to view MCAS Contacts | | |
|---|--------------------------------|-----------------------|----------------|---------|---|-----------|----------|-----------|----------|----------|---------|--------------------|----------------|----------------------------------|-------------|--|
| | | Pleas | e note that ra | | ere were 3 or Also note, Flor | | | | | | | ite a ratio will r | iot display be | elow. | | |
| | | | | | (| Overall S | Scoreca | rd Distri | ibution | by State | 9 | | | | | |
| 2021 Maryla | and Annuity - Inc | dividual F | ixed | | | | | | | | | | | | | |
| | | 0% | >0-10% | >10-20% | >20-30% | >30-40% | >40-50% | >50-60% | >60-70% | >70-80% | >80-90% | >90-100% | >100% | Ratio 1 | 25.45 (% | |
| Annuity - Individual Fixed Ratio 1 - Replacements to Contracts Issued | | | | | | | | | | | | | | Ratio 2 | 10.58 (% | |
| | | | | | | | | | | | | | | Ratio 3 | 7.12 (% | |
| | | 22 | | | | | | | | | | | | Ratio 4 | 67.76 (% | |
| | ieu | 22 | 12 | 13 | 20 | 13 | 4 | 1 | 3 | 1 | 1 | 2 | 2 | Ratio 7 | 0.20 (Ratio | |
| Annuity - Indiv Ratio 2 - Contr Where Age >80 Total Replacer | acts Replaced 0 Compared to | 24 | 20 | 14 | 6 | 1 | 1 | 0 | 2 | 0 | 0 | 4 | 0 | | | |
| Annuity - Indiv Ratio 3 - Defer Contracts Issu >80 Compared | red Annuity ed Where Age | 30 | 31 | | | | | | | | | | | | | |
| | | | | | | Sinale | Ratio Vi | iew for S | Selected | Ratio | | | | | | |

Select a Ratio (Scroll for more)

Annuity - Individual Fixed - Ratio 1 - Replazements to Contracts Issued Annuity - Individual Fixed - Ratio 2 - Contracts Replaced Where Age >80 Compared to Total Replacements Annuity - Individual Fixed - Ratio 3 - Déferred Annuity Contracts Issued Where Age >80 Compared to Total Deferred Annuities Issued Annuity - Individual Fixed - Ratio 4 - Contracts Surved Annuity - Individual Fixed - Ratio 4 - Contracts Surved Point Oral Surved - Ratio 5 - Complaints Received Directly from Consumers new 1 000 Point - Individual Fixed - Ratio 7 - Complaints Received Directly from Consumers new 1 000 Point - Constants Surved - Ratio 7 - Complaints Received Directly from Consumers new 1 000 Point - Constants Surved - Ratio 7 - Complaints Received Directly from Consumers new 1 000 Point - Constants Surved - Ratio 7 - Complaints Received Directly from Consumers new 1 000 Point - Constants Surved - Ratio 7 - Complaints Received Directly from Consumers new 1 000 Point - Complaints Received Directly from Consumers new 1 000 Point - Constants Surved - Ratio 7 - Complaints Received Directly from Consumers new 1 000 Point - Constants Surved - Ratio 7 - Complaints Received Directly from Consumers new 1 000 Point - Constants Surved - Ratio 7 - Complaints Received Directly from Consumers new 1 000 Point - Constants Surved - Const

You may view this as a map or a bar chart. Select your desired view below. If it appears blank below, please select a ratio above. Map ME 28.16 AK 23.70 (%) (%) VT NH 26.65 27.73 (%) (%) WA 26.68 MI 30.76 MA MT MN 19.27 20.83 31.98 (96) (%) (%) ID SD IN ОН PA NJ W١ 25.69 33.33 27.71 29.51 25.46 24.89 27.49 29.05 28.89 32.55 (%) (%) (%) (%) (%) (%) (%) (%) OR 27.65 NV мо MD NE KY DE WV 23.46 18.41 31.56 24.41 24.34 33.53 25.45 31.76 (96) (%) (%) (%) (%) (%) (96) (%) CA ΑZ KS 27.17 ΤN VA NC 21.85 22.94 28.27 30.23 19.78 27.12 29.57 28.36 (%) (%) (96) (96) (96) (96) (96) (%) NM LA SC 23.47 27.78 29.32 31.11 (%) (%) (%) (%) ТΧ GA 25.33 24.13 (%) (%) FL 27.30 27.77 (%) (%)

Users of the MCAS Scorecard data should be aware of the following: (1) Only companies that meet the Market Conduct Annual Statement (MCAS) reporting threshold are required to submit MCAS data. (2) Reporting companies may revise their reported data when errors are discovered. Consequently, statewide ratios reported for one year may change as revised data are submitted by reporting companies. (3) While the jurisdictions that participate in the MCAS and the NAIC make every effort to ensure that reporting companies submit complete and accurate data, the NAIC and the jurisdictions that participate in the MCAS make no representations, guarantees or warranties with respect to the accuracy or completeness of the data and statistics in scorecards. (4) The NAIC and the jurisdictions participating in the MCAS are not responsible for any calculations or products based upon the scorecard data and any use of these scorecard data must be accompanied by a statement, 'The NAIC and individual states do not endorse any calculation or subsequent use of the MCAS scorecard data."

Market Conduct Annual Statement Scorecard

| | | | | | (| Overall S | Scoreca | rd Distri | bution l | oy State | 1 | | | | |
|--|----------------------|------------------|--------------------|---------|---------|-----------|----------|-----------|----------|----------|---------|----------|-------|---------|-------------|
| 2021 Maryland A | nnuity - Inc | lividual V 0% | /ariable >0-10% | >10-20% | >20-30% | >30-40% | >40-50% | >50-60% | >60-70% | >70-80% | >80-90% | >90-100% | >100% | Ratio 1 | 29.12 (% |
| | | | | | | | | | | | | | | Ratio 2 | 4.62 (% |
| Annuity - Individual Variable - | | | | | | | | | | | | | | Ratio 3 | 3.04 (% |
| Ratio 1 - Replacements to Contracts Issued | nts to | | | | | | | | | | | | | Ratio 4 | 47.37 (% |
| Contracts Issued | | 5 | 2 | 7 | 4 | 4 | 7 | 2 | 2 | 2 | 2 | 2 | 0 | Ratio 7 | 0.36 (Ratio |
| Annuity - Individual Ratio 2 - Contracts I where Age >80 Com Total Replacements | Replaced pared to | 16 | 15 | 4 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Annuity - Individual Ratio 3 - Deferred A Contracts Issued W >80 Compared to To | nnuity here Age | 15 | 17 | | | | | | | | | | | | |
| | | | | | | Single | Ratio Vi | ew for S | Selected | Ratio | | | | | |

You may view this as a map or a bar chart. Select your desired view below. If it appears blank below, please select a ratio above. Map

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